



## Note from AS&D CEO Mike Hagen 2022 Banner Year

In 2022, AS&D experienced the largest output in company history, and I personally would like to take a moment to say "Thank You" to our wonderful customers and outstanding employees.

### **2022 Accomplishments with a Direct Impact on You: Our Customer**

I wanted to take a moment and highlight four things that we accomplished this year that will have a direct impact on you, our customer.

1. **Moving to our new location** in Sumner, WA tripled our manufacturing and warehouse capacity. This allows for:

- Shorter lead times
- Improved inventory capacity to cover ongoing supply chain fluctuations
- Improved Will-Call service in both WA and OR, and expedited shipping throughout the US

2. **New and Updated Installation Guides and Product Catalogs**

- The **Patio Catalog** offers a graphical overview of our parts, available either printed or online
- Both PDF and web-based **pictorial installation instructions** clarify how to safely and efficiently install AS&D products

3. **New Video Resources**

- Our new **balcony installation videos** visually demonstrate proper installation techniques

4. **Hiring**

Continuing our ongoing commitment unrivaled customer service, we have brought on many new employees to help you be more successful.

- The Dealer team is growing in both Portland, OR and Sumner, WA locations to assist our will-call customers
- Our Commercial team continues to expand in our Sumner, WA facility to support commercial building projects across North America
- Our production team is also growing as we plan to ramp up manufacturing in 2023

Check out our **Meet the Team** webpage to learn more about our employees.

We're here! Stop by our Portland or Sumner facilities so we can show you around. We are proud of what we have accomplished and want to share a bit of our culture with

you.

Wishing you a happy holiday season and a joyful new year.

Mike Hagen  
CEO | American Structures & Design



## AS&D Updates

### Holiday and Physical Inventory Schedule

With the holidays and end of year quickly approaching, we want to keep you informed on our upcoming closures.

Date	Location	Notes
Thu/Fri, Dec. 8-9	Portland, OR	Inventory Shutdown*
Wed/Thu/Fri, Dec. 14-16	Sumner, WA	Inventory Shutdown*
Christmas, Dec. 26	Portland, OR, Sumner, WA	Closed
New Year's, Jan. 2	Portland, OR, Sumner, WA	Closed

*\*Staff on-site to assist with will-call and orders.*

We'd love to work with you in advance of our closures. Please send your orders and plan ahead with our sales team so your materials are available for on-time pickup.

### Project Spotlight: Poly Panel Patio Cover, Lakewood, WA



A beautiful **PolyPanel Patio Cover** by American Structures & Design was installed on a Lakewood, WA residence. The owners selected a white

baked enamel paint finish to give the patio an airy coastal feel while also guaranteeing that it would remain maintenance-free for years to come.



**View the Entire Profile**

**New Washington Address: American Structures and Design  
1801 132nd Ave. E, STE 100, Sumner, WA 98390  
Phone: 253-833-4343**

**Questions? Call 877-887-9828**

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